







Maryland Metacognition Seminar



THE PSYCHOLOGY OF CLOSED MINDEDNESS: HOW INDIVIDUAL COGNITION SHAPES THE SOCIAL PROCESS

ARIE KRUGLANSKI

DEPARTMENT OF PSYCHOLOGY, UNIVERSITY OF MARYLAND, COLLEGE PARK

26 APRIL 2013, 12:00 PM A. V. WILLIAMS BLDG., RM. 3258, COLLEGE PARK

ABSTRACT:

The way our mind works profoundly affects our social behavior and has far reaching consequences for societal phenomena in the real world. This thesis is demonstrated by research on the need for the cognitive closure, defined as the desire for certainty and the eschewal of ambiguity. Need for closure (NFC) is affected by socialization practices and by situational circumstances and it impacts individuals' behavior on intrapersonal, interpersonal, group and intergroup levels. Research demonstrates close relations between NFC and political ideology, immigrants' assimilation, and support for decisive leadership.